

BUILDING INSIGHT

SUPPLY SERIES:


COMPRESSORS



Are the New Start to Finish Compressors a Good Fit?

3 Questions to Consider in Your Compressor Purchase

By: Nancy Guepfer, Parts Manager, Gardiner

 As cooling season approaches, Trane has launched a new line of light commercial (6 to 15 ton) scroll compressors to give you options beyond national brands like Copeland and Danfoss when Trane OEM compressors aren't an option. Since we offer all of these compressors as options at Gardiner Parts & Supply, below are 3 quick questions to consider that will help you determine if this new Start to Finish (SF) compressor line can help you.

We've also included a download of a quick one page reference guide with compressor number information to cross-reference with Trane OEM and national brand compressors.

3 QUESTIONS TO CONSIDER

1. What is the difference between Trane OEM and Start to Finish Compressors?

When making a decision regarding a compressor, we always recommend considering an OEM compressor first. Trane OEM compressors have the highest quality, reliability and efficiency available, and are backed by a 3 year warranty. In situations, where cost and availability are issues and you may be considering other brands, SF compressors can be very competitive or lower in cost than other national brands.

THE OEM ADVANTAGE

Trane OEM Compressors offer up to:

- **3%** higher capacity (btu/hr)
- **3%** lower power consumption (watts)
- **6%** higher efficiency

2. What is difference between Start to Finish compressors and the national brands?

While an SF compressor isn't equivalent to a Trane OEM compressor, it does offer some distinct advantages over the national brands. SF is made by Trane for Trane. SF compressors are a direct fit to the OEM, meaning there won't be any modifications necessary therefore, you can expect an easy and direct replacement. They also provide you with the same level of quality and reliability that the national brands offer, complete with a competitive one year warranty, but at a comparable purchase price that can even at times be lower than the national brands.

3. When should I consider using an Start to Finish compressor?

Gardiner Parts & Supply stocks a variety of compressors, so our goal is to give you the information to make the best decision for your situation. The next time you find yourself in a situation where an OEM compressor is not an option for whatever reason, give us a call and we will help you compare SF compressors to the nation brands in terms of both price and availability.

Compressor Brand	Built to OEM Specifications	Quality & Reliability	Warranty	Ease of Install	Purchase Price	Availability
			3 years			
			1 year			
			1 year			

Take a look at our [SF Compressor Cross Reference Sheet](#) which is available to help you identify the right compressor for the right unit size & voltage. If you have any questions or need more details, feel free to give me or anyone else on the Gardiner Parts & Supply team a call.



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